



5 Reasons to Choose the Medical Society of Virginia Insurance Agency

As a physician or practice administrator, it's more important than ever for you to choose the right insurance solutions for your organization. The Medical Society of Virginia Insurance Agency (MSVIA) is that solution!

The MSVIA is a full-service independent insurance agency with a focus on property and casualty insurance such as professional liability insurance, cyber liability insurance, crime insurance, management liability insurance, and workers' compensation insurance to name a few.

But why should you join us as a client?

Founded by Physicians for Physicians

The Medical Society of Virginia Insurance Agency (MSVIA) was founded by physicians under the Medical Society of Virginia (MSV). This gives us the unique skill for serving private physician practices, specialty groups, hospital systems, or other healthcare-related professional associations. Our team understands the complex healthcare business and can thoroughly assess each unique situation with the due diligence and expertise required when searching for the best insurance coverage for your business.

Actively Advocating for YOU!

Our connection and relationship to the MSV gives our staff and clients access to exclusive legislative updates and information. You can rest assured that everything we do is driven by a deep understanding of the current landscape of healthcare and your specific needs.

Our Board is Made up of Virginia Healthcare Leaders

The MSVIA board is made up of practice managers and doctors from some of the most respected healthcare offices in Virginia. We rely on their proven leadership and strive to meet their rigorous high standards in every aspect of our agency. In fact, based on the board's suggestion, our service agreement was not released until it met their standards.

The carriers we work with are thoroughly vetted and approved by our board before they're offered to clients. Through the ongoing

communication between our leaders and the MSVIA we're able to be responsive to the ever-changing issues that impact practices.

The MSVIA Offers a Robust Selection of Carriers in Virginia

Because of the continued trust between the MSVIA and our clients, we're happy to say we have an outstanding selection of carriers, including one of the largest pools of highly rated Medical Malpractice carriers, meaning we can check policies from multiple carriers to find the perfect fit for you. Our team works diligently to maintain existing coverages while still evaluating your needs.

You aren't just a Policy Number

There are many things that set the MSVIA apart from other insurance companies, but our deep commitment to providing the highest quality service to our clients means we stand out against the rest. Each client has unique demands and requires a different set of insurance capabilities. Committed to integrity, professionalism, and accountability, we strive to become trusted advisors to our clients while providing superior customer service.

We offer creative and strategic solutions to insurance and risk management needs. Our high standards, strong business ethics, and commitment to excellence deliver a unique customer service experience and develop long lasting trusted relationships with our customers. Our employees are not incentivized to promote specific products, we truly only look for the best product for YOU.

Become an MSVIA Client today!

These are just a few of the reasons **our average customer retention rate is 98%**, and why you should become a client today! If you have any questions or would like to learn more about the Medical Society of Virginia Insurance Agency, please fill out the contact form on our website or give us a call at (804) 422-3100.